

Monthly Market Snapshot - March 2024

PAGE 1: FRONT RANGE

	Current Period Mar 2024	Last Month Feb 2024	Change From Last Month	Last Year Mar 2023	Change From Mar 23' vs Mar 24'
DENVER METRO					
Homes Sold	3,000	2,803	7%	3,484	-14%
Median Sale Price	\$610,000	\$575,000	6%	\$574,745	6%
Median List Price	\$609,900	\$580,000	5%	\$575,000	6%
Sale to List Price Ratio	99%	98%	1%	99%	0%
Sales Volume	\$2,190,774,299	\$1,891,770,531	16%	\$2,344,236,290	-7%
Median Days on Market	12 days	23 days	-11 days	12 days	0 days
Homes Sold Year-to-Date	7,725	4,730	63%	7,802	-1%
BOULDER					
Homes Sold	267	283	-6%	283	-6%
Median Sale Price	\$759,000	\$715,000	6%	\$762,000	0%
Median List Price	\$775,000	\$724,900	7%	\$750,000	3%
Sale to List Price Ratio	98%	97%	1%	99%	-1%
Sales Volume	\$247,233,782	\$268,569,213	-8%	\$279,429,651	-12%
Median Days on Market	25 days	27 days	-2 days	19 days	6 days
Homes Sold Year-to-Date	738	471	57%	593	24%
FOOTHILLS/WEST					
Homes Sold	560	477	17%	633	-12%
Median Sale Price	\$656,000	\$635,000	3%	\$609,900	8%
Median List Price	\$650,000	\$635,000	2%	\$599,700	8%
Sale to List Price Ratio	100%	99%	1%	100%	0%
Sales Volume	\$418,346,795	\$341,185,763	23%	\$419,671,005	0%
Median Days on Market	8 days	16 days	-8 days	7 days	1 day
Homes Sold Year-to-Date	1,406	847	66%	1,466	-4%
COLORADO SPRINGS					
Homes Sold	666	666	0%	838	-21%
Median Sale Price	\$439,475	\$434,900	1%	\$430,000	2%
Median List Price	\$439,450	\$434,840	1%	\$434,900	1%
Sale to List Price Ratio	99%	99%	0%	99%	0%
Sales Volume	\$325,764,858	\$318,188,482	2%	\$406,715,601	-20%
Median Days on Market	52 days	62 days	-10 days	50 days	2 days
Homes Sold Year-to-Date	1,820	1,154	58%	1,994	-9%
NORTHERN CO					
Homes Sold	638	559	14%	736	-13%
Median Sale Price	\$550,000	\$514,990	7%	\$525,000	5%
Median List Price	\$550,000	\$520,000	6%	\$525,000	5%
Sale to List Price Ratio	99%	98%	1%	99%	0%
Sales Volume	\$406,479,868	\$329,175,875	23%	\$438,995,697	-7%
Median Days on Market	35 days	43 days	-8 days	29 days	6 days
Homes Sold Year-to-Date	1,610	972	66%	1,704	-6%

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PAGE 2: RESORTS

	Current Period Mar 2024	Last Month Feb 2024	Change From Last Month	Last Year Mar 2023	Change From Mar 23' vs Mar 24'
SUMMIT COUNTY					
Homes Sold	58	97	-40%	88	-34%
Median Sale Price	\$1,183,500	\$1,000,000	18%	\$835,000	42%
Median List Price	\$1,237,000	\$1,050,000	18%	\$844,000	47%
Sale to List Price Ratio	97%	95%	2%	97%	0%
Sales Volume	\$82,843,463	\$139,960,546	-41%	\$91,287,184	-9%
Median Days on Market	14 days	32 days	-18 days	40 days	-26 days
Homes Sold Year-to-Date	216	158	37%	236	-8%
GRAND COUNTY					
Homes Sold	28	39	-28%	65	-57%
Median Sale Price	\$725,000	\$805,000	-10%	\$774,773	-6%
Median List Price	\$757,950	\$875,000	-13%	\$745,000	2%
Sale to List Price Ratio	98%	97%	1%	101%	-3%
Sales Volume	\$23,084,546	\$41,304,214	-44%	\$58,996,630	-61%
Median Days on Market	57 days	55 days	2 days	69 days	-12 days
Homes Sold Year-to-Date	104	76	37%	142	-27%
CRESTED BUTTE					
Homes Sold	16	13	23%	16	0%
Median Sale Price	\$890,500	\$855,000	4%	\$467,500	90%
Median List Price	\$910,000	\$895,000	2%	\$504,475	80%
Sale to List Price Ratio	96%	93%	3%	94%	2%
Sales Volume	\$20,873,800	\$16,956,000	23%	\$10,824,198	93%
Median Days on Market	98 days	95 days	3 days	124 days	-26 days
Homes Sold Year-to-Date	46	30	53%	53	-13%
VAIL VALLEY					
Homes Sold	91	79	15%	72	26%
Median Sale Price	\$1,750,000	\$1,795,000	-3%	\$1,505,000	16%
Median List Price	\$1,691,065	\$1,845,000	-8%	\$1,562,500	8%
Sale to List Price Ratio	97%	96%	1%	95%	2%
Sales Volume	\$186,008,303	\$200,738,043	-7%	\$167,203,512	11%
Median Days on Market	30 days	14 days	16 days	24 days	6 days
Homes Sold Year-to-Date	228	137	66%	175	30%
TELLURIDE					
Listings Sold	13	21	-38%	12	8%
Median Sale Price	\$2,125,000	\$3,150,000	-33%	\$4,450,000	-52%
Median List Price	\$2,395,000	\$3,195,000	-25%	\$4,722,500	-49%
Sale to List Price Ratio	95%	97%	-2%	96%	-1%
Sales Volume	\$43,715,000	\$87,398,150	-50%	\$59,592,010	-27%
Median Days on Market	201	85	136%	85	136%
Listings Sold Year-to-Date	42	29	45%	32	31%